

Minnesota
March 1, 2019



Take advantage of
LED rebates
and start saving





LED rebates available

To help our customers save on up-front costs as they transition to energy-saving LED technology, we've increased our line of LED rebate offers available to include networked lighting controls.

Why upgrade to LEDs?

According to the U.S. Department of Energy, LEDs offer the potential for cutting general lighting energy use nearly in half by 2030, saving energy dollars and carbon emissions in the process. Additionally, they offer several advantages over conventional lighting:

- A long life span, typically up to 50,000 hours or more, which can greatly reduce replacement and maintenance costs
- They create a bright, shadow-free environment that can improve the safety and comfort of your employees and customers
- Durability and reliability, they're less prone to breakage and contain no mercury

What's new?

Starting March 1, 2019, we are offering new rebates for LED direct linear ambient fixtures and LED T5 linear tubes. Plus, we've expanded our selection of rebates for high and low bay LED fixtures and retrofit kits to include more options.



LED rebates available – If the fixture is within + or – 10% of the lowest and highest wattages for the rebated product, the fixture can qualify for a prescriptive rebate. If not, then it could be eligible for a custom rebate. Non-DLC rebates are available for invoices dated on or after November 1, 2017.



LED and LEC exit signs

Replace incandescent exit signs with LEDs for energy-saving benefits.

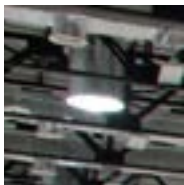
Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
LED exit sign	\$25/fixture	N/A	N/A	N/A



LED high/low bay fixtures and retrofit kits

Replace HID or fluorescent high bays with LED high bays in warehouses, gymnasiums or grocery stores.

Fixture type		Retrofit rebate		New construction rebate	
		Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
Fixture	95W–189W	\$101.25/fixture	\$135/fixture	\$93.75/fixture	\$125/fixture
	190W–290W	\$112.50/fixture	\$150/fixture	\$105/fixture	\$140/fixture
	291W–464W	\$150/fixture	\$200/fixture	\$123.75/fixture	\$165/fixture
	465W–625W	\$187.50/fixture	\$250/ fixture	\$131.25/fixture	\$175/fixture
Retrofit kit	95W–189W	\$30/fixture	\$40/fixture	N/A	N/A
	190W–290W	\$37.50/fixture	\$50/fixture	N/A	N/A
	291W–464W	\$60/fixture	\$80/fixture	N/A	N/A
	465W–625W	\$120/fixture	\$160/fixture	N/A	N/A



LED mogul screw-base replacements for HID lamps

Reduce maintenance costs and improve light quality by replacing mogul screw-based HID lamps with energy efficient LED replacements.

Lamp type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC*
30W–39W	\$22.50/lamp	\$30/lamp	N/A	N/A
40W–49W	\$30/lamp	\$40/lamp	N/A	N/A
50W–79W	\$37.50/lamp	\$50/lamp	N/A	N/A
80W–119W	\$45/lamp	\$60/lamp	N/A	N/A
120W–230W	\$56.25/lamp	\$75/lamp	N/A	N/A



Commercial downlight luminaires and screw-in/pin-based lamps

Often used in retail areas, conference rooms, bars and restaurants, LED downlights are commonly attached to dimmer switches to create optimal settings.

Lamp type	Retrofit rebate		New construction rebate	
	Non-ENERGY STAR	ENERGY STAR-qualified*	Non-ENERGY STAR	ENERGY STAR-qualified*
Replace incandescent systems				
8W–25W	\$26.50/fixture	\$35/fixture	\$18.75/fixture	\$25/fixture
26W–50W	\$37.50/fixture	\$50/fixture	\$30/fixture	\$40/fixture
Replace fluorescent systems				
10W–25W	\$18.75/fixture	\$25/fixture	N/A	N/A
26W–50W	\$26.25/fixture	\$35/fixture	N/A	N/A
Screw-in LEDs and LED retrofit fixture (screw-in downlights)				
Qualified screw-in or pin-based LED lamps and LED downlight solid state retrofit kits are available for instant rebates at time of purchase though participating distributor. Visit businessledinstantrebate.com/Locator/Distributors to find a distributor near you.				

*To qualify for a rebate, these LED products must be either found on or comparable to the DesignLights Consortium's (DLC) Qualified Product and/or ENERGY STAR lists. The DLC QPL is available at designlights.org/QPL. The DLC establishes specifications for high-efficiency, high-quality commercial lighting solutions and maintains listings of qualified products.

Note: Rebates are subject to full program eligibility, participation requirements and restrictions available at xcelenergy.com/lightingefficiency. Rebate levels are subject to change.

LED rebates available (continued) – If the fixture is within + or – 10% of the lowest and highest wattages for the rebated product, the fixture can qualify for a prescriptive rebate. If not, then it could be eligible for a custom rebate.

Interior applications



LED linear tubes

LED tubes provide an easy and simple solution to increase energy savings. Replace your T5, T8 or T12 fluorescents with LED tubes. (T5 LED rebates begin on 3/1/19.)

Lamp type		Retrofit rebate		New construction rebate	
		Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
T5 and T8 linear tubes	Type A, 2' or 4'	\$1.50/tube	\$2/tube	N/A	N/A
	Type B, 2' or 4'	\$2.25/tube	\$3/tube	N/A	N/A
	Type C, 2' or 4'	\$3.75/tube	\$5/tube	N/A	N/A



Direct linear ambient fixtures

Replace your fluorescent linear ambient T5, T8 and T12 fixtures with LEDs. Rebates begin on 3/1/19.

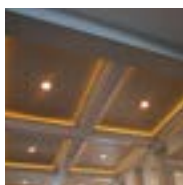
Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
10W–35W	\$15/fixture	\$20/fixture	N/A	N/A
36W–60W	\$18.75/fixture	\$25/fixture	N/A	N/A
61W–100W	\$28.50/fixture	\$38/fixture	N/A	N/A



LED refrigerated case lighting for 5- and 6-foot doors

Replace fluorescent display case lighting with LEDs—they perform better in cold temperatures, emit less heat and improve packaging appearance.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
Cooler or freezer case	\$33.75/door	\$45/door	\$26.25/door	\$35/door



LED PL lamps

Replace pin-based CFLs with LED PL lamps (2-pin or 4-pin). These lamps, often found in office buildings, retail stores and schools, are designed to be “plug and play” and operate directly off existing CFL ballasts

Lamp type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
5W–21W	\$5.25/lamp	\$7/lamp	N/A	N/A



LED troffer fixtures

Replace traditional fluorescent lighting systems with LED troffers in offices and other commercial spaces (1x4, 2x2, or 2x4).

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
LED troffer fixtures	\$22.50/fixture	\$30/fixture	\$22.50/fixture	\$30/fixture
LED troffer retrofit kit	\$22.50/fixture	\$30/fixture	N/A	N/A



Standalone and networked lighting controls

Add lighting controls to any LED interior retrofit and parking garage retrofit projects to increase your energy savings.

Control type	Retrofit rebate	New construction rebate
Occupancy sensor	\$0.05/watt	N/A
Daylighting (photocell) sensor	\$0.10/watt	N/A
Occupancy and daylighting (photocell) sensor	\$0.15/watt	N/A
Networked Lighting Control (NLC)	\$0.40/watt	N/A

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Parking garage installations



LED parking garage fixtures

Many parking garages are lit 24 hours a day, 365 days a year. Replacing inefficient lighting with LEDs can deliver significant energy savings.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
25W–60W	\$86.25/fixture	\$115/fixture	\$18.75/fixture	\$25/fixture
61W–83W	\$93.75/fixture	\$125/fixture	\$26.25/fixture	\$35/fixture



LED parking garage wall pack fixtures

Increase security and appearance of your building's exterior area or parking garage with high-quality, directional LED output.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
10W–25W	\$22.50/fixture	\$30/fixture	\$11.25/fixture	\$15/fixture
26W–60W	\$45/fixture	\$60/fixture	\$22.50/fixture	\$30/fixture
61W–150W	\$56.25/fixture	\$75/fixture	\$37.50/fixture	\$50/fixture

Exterior installations



LED outdoor area lighting fixtures

Improve safety and aesthetics of outdoor areas, including walls, park lamps, path lighting, parking lots and pedestrian street lights.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
45W–65W	\$26.25/fixture	\$35/fixture	\$26.25/fixture	\$35/fixture
66W–89W	\$26.25/fixture	\$35/fixture	\$26.25/fixture	\$35/fixture
90W–119W	\$30/fixture	\$40/fixture	\$30/fixture	\$40/fixture
120W–139W	\$37.50/fixture	\$50/fixture	\$37.50/fixture	\$50/fixture
140W–199W	\$45/fixture	\$60/fixture	\$45/fixture	\$60/fixture
200W–550W	\$67.50/fixture	\$90/fixture	\$67.50/fixture	\$90/fixture

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LED canopy fixtures

Creating a clean, safe and inviting appearance, these fixtures are ideal for gas station and convenient store overhangs.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
25W–60W	\$15/fixture	\$20/fixture	\$15/fixture	\$20/fixture
61W–150W	\$18.75/fixture	\$25/fixture	\$18.75/fixture	\$25/fixture



LED street lighting fixtures

Increase nighttime visibility by replacing existing HID fixtures with LEDs or install new LED fixtures on streets and roadways.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
30W–44W	\$11.25/fixture	\$15/fixture	\$11.25/fixture	\$15/fixture
45W–55W	\$18.75/fixture	\$25/fixture	\$18.75/fixture	\$25/fixture
56W–79W	\$18.75/fixture	\$25/fixture	\$18.75/fixture	\$25/fixture
80W–109W	\$18.75/fixture	\$25/fixture	\$18.75/fixture	\$25/fixture
110W–139W	\$30/fixture	\$40/fixture	\$30/fixture	\$40/fixture
140W–209W	\$37.50/fixture	\$50/fixture	\$37.50/fixture	\$50/fixture



LED exterior wall pack fixtures

Increase security and appearance of your building's exterior area or parking garage with high-quality, directional LED output.

Fixture type	Retrofit rebate		New construction rebate	
	Non-DLC	DLC-qualified*	Non-DLC	DLC-qualified*
10W–25W	\$11.25/fixture	\$15/fixture	\$11.25/fixture	\$15/fixture
26W–60W	\$22.50/fixture	\$30/fixture	\$22.50/fixture	\$30/fixture
61W–150W	\$37.50/fixture	\$37.50/fixture	\$45/fixture	\$50/fixture

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Get started on an energy-saving LED project

To learn more about our Lighting Efficiency Rebate program, contact your account manager or an energy advisor at **855.839.8862**. Join thousands of other local businesses that have taken advantage of our rebates to make energy-saving lighting improvements.

**Visit
xcelenergy.com/LightingEfficiency
for more information.**